Postal Regulatory Commission Submitted 4/14/2017 12:16:26 PM Filing ID: 99782 Accepted 4/14/2017

ORDER NO. 3851

UNITED STATES OF AMERICA POSTAL REGULATORY COMMISSION WASHINGTON, DC 20268-0001

Before Commissioners: Robert G. Taub, Chairman;

Mark Acton, Vice Chairman;

Tony Hammond; and Nanci E. Langley

Competitive Product Prices Global Expedited Package Services 3 (MC2010-28) Negotiated Service Agreement Docket No. CP2016-144

ORDER APPROVING MODIFICATION TO GLOBAL EXPEDITED PACKAGE SERVICES 3 NEGOTIATED SERVICE AGREEMENT

(Issued April 14, 2017)

I. INTRODUCTION

The Postal Service seeks to modify a Global Expedited Package Services 3 negotiated service agreement.¹ For the reasons discussed below, the Commission approves the Modification.

¹ Notice of the United States Postal Service of Filing Modification One to Global Expedited Package Services 3 Negotiated Service Agreement, April 13, 2017 (Notice). The modification is an attachment to the Notice (Modification).

In Order No. 3231, the Commission approved the Global Expedited Package Services 3 negotiated service agreement (Existing Agreement).² On April 13, 2017, the Postal Service filed notice that it has agreed to the Modification to the Existing Agreement.

II. COMMISSION ANALYSIS

The Commission has reviewed the Notice and the accompanying materials filed under seal.

Cost considerations. The Commission reviews competitive product prices to ensure that each product covers its attributable costs, does not cause market dominant products to subsidize competitive products, and contributes to the Postal Service's institutional costs. 39 U.S.C. § 3633(a); 39 C.F.R. §§ 3015.5 and 3015.7. As long as the revenue generated by the product exceeds its attributable costs, the product is unlikely to reduce the contribution of competitive products as a whole or to adversely affect the ability of competitive products as a whole to contribute an appropriate share of institutional costs. In other words, if a product covers its attributable costs, it is likely to comply with 39 U.S.C. § 3633(a).

The Existing Agreement expires on April 30, 2017.³ The Modification extends the term of the Existing Agreement until July 31, 2017.⁴

The Modification does not materially affect the underlying financial analysis of the Existing Agreement. Thus, the Commission finds that the Existing Agreement, as modified, comports with the provisions applicable to rates for competitive products in 39 U.S.C. § 3633(a) and 39 C.F.R. § 3015.7.

Other considerations. The Modification contains a scrivener's error, erroneously describing the Modification as replacing Article 12, rather than Article 11. Notice at 1

Older No. 3231 at 7.

² Order Approving Additional Global Expedited Package Services 3 Negotiated Service Agreement, April 11, 2016 (Order No. 3231).

³ Order No. 3231 at 7.

⁴ Modification at 1; c.f. Notice at 1 (mistakenly stating new expiration date as April 30, 2017).

Docket No. CP2016-144

- 3 -

n.2; see Modification at 1. This error does not materially affect the Commission's analysis.

If the Existing Agreement, as modified, is terminated prior to the scheduled expiration date, the Postal Service shall promptly notify the Commission.

In conclusion, the Commission approves the Existing Agreement, as modified.

III. ORDERING PARAGRAPHS

It is ordered:

- 1. The Commission approves the Global Expedited Package Services 3 negotiated service agreement, as modified.
- 2. The Postal Service shall notify the Commission if the Existing Agreement, as modified, terminates prior to the scheduled expiration date.

By the Commission.

Stacy L. Ruble Secretary